

INNOVATION UNDER PRESSURE: TURNING TARIFFS INTO SMARTER BUSINESS SOLUTIONS

AS U.S. TARIFFS DRIVE UP HARDWARE COSTS, COMPANIES ARE RETHINKING THEIR STRATEGY—SEEKING COST-EFFECTIVE, RESILIENT TECHNOLOGY SOLUTIONS TO SUPPORT GROWTH.

We see this economic shift not as a threat—but as a chance to innovate. While others react to rising costs, we provide smart, scalable solutions that reduce waste, optimize print and IT infrastructure, and future-proof operations. Uncertainty in hardware pricing has accelerated the demand for our Managed Print Services, Managed PC Services, and Managed Data & Document Services. From cutting print costs and securing devices to enabling cloud collaboration, QRX helps clients adapt through strategic technology management.

But pressure turns coal into diamonds — and at QRX, tariffs turn into innovation and savings.

- **Cost Optimization through Managed Services:** As hardware costs rise, our Managed Print Services (MPS) offer businesses a smarter way to control expenses. We help reduce unnecessary printing and hardware usage, automate document workflows, and improve visibility with real-time analytics.
- **Flexible Procurement Options:** Always exploring alternative procurement models like Device-as-a-Service (DaaS) and PC-as-a-Service (PCaaS) that remove the burden of large upfront hardware costs. Businesses gain secure, scalable technology with predictable costs—ideal for managing IT in today's inflation-driven market.
- **Accelerating Digital Transformation:** Today's climate is accelerating the shift to digital. Our cloud-based document solutions—including Microsoft 365 support, workflow automation, and remote collaboration tools—help businesses reduce reliance on costly hardware, boost productivity, and stay agile in hybrid work environments.



TURNING TARIFF CHALLENGES INTO TECHNOLOGY OPPORTUNITIES

Our Commitment to Smarter, Cost-Effective IT & Print Solutions.

In these evolving times, our commitment to delivering cost-effective, innovative technology solutions remains strong. We're actively assessing the impact of U.S. tariffs on hardware and are guiding our clients with strategic planning and flexible services—from Managed Print Services to cloud-based document management and IT device solutions. Our goal is to help businesses navigate uncertainty, reduce costs, and emerge more resilient.